



## Case Study



### Triovest Realty Advisors

Keynote Tower  
Calgary, AB

Triovest Realty Advisors, whom provides property management services for income properties, contacted us following the devastating flood that took place in Calgary AB in the summer of 2013.

Keynote Tower, consisting of two residential condo towers and a smaller commercial tower, encompasses an entire city bloc. Experiencing power outage for several days, the high rise condo owners experienced many inconveniences such as having the elevators being out of service. In the meantime the commercial tenants needed to reinforce security, especially the Bank. This costed millions of dollars in damages and other related expenses.

Following this natural disaster caused by the overflow of the Bow and Elbow Rivers, Triovest Realty Advisors implemented a flood mitigation team whom started looking out for flood control solution systems.

They were looking for:

- Fast deployment system;
- Several models with different retention heights that could be connected to each other;
- Little workforce required;
- Easy storage;
- Training;
- Turnkey solution.

We, at **MegaSecur Environmental Security Inc.**, were able to answer all their needs. Being able to deploy 730 meters (2,396 ft.) of **Water-Gate** barrier thanks to 6 fast deployment crates in less than an hour was more than what they had expected. We also supplied 10 Water-Plugs and 15 water pumps.

By offering them hands-on training, we simulated an emergency deployment with their team which included many different scenarios that could take place in such a stressful situation. We also confirmed that they had enough barrier to secure the entire site.

